# ANNEX 2

## **Survey of Stakeholders**

s part of the evaluation, IEO and IEG undertook jointly a survey of the key stakeholders involved in the FSAP. This annex presents the methodology used for surveying the views of participants and a set of summary tables of various stakeholders' responses. The main findings from the surveys have been incorporated in the report. To ensure the confidentiality of survey responses, an external company was hired to administer the implementation and collection of results. The surveys were conducted in the spring of 2005, to a large degree through an on-line modality.<sup>2</sup>

### **Population Surveyed**

Survey questionnaires were sent to five groups of stakeholders, consisting of different users and producers of the FSAP:<sup>3</sup>

Authorities. A single survey was sent to the authorities of all countries that had completed an FSAP by the first quarter of 2005. Every effort was made to send the survey directly to the authorities in the country most directly involved with the FSAP.

*IMF Article IV mission chiefs and area department division chiefs.* The survey was sent to the relevant staff who worked on countries that had an FSAP.

World Bank country directors. The survey was sent to the relevant directors who worked on countries with an FSAP.

FSAP team leaders as well as deputies and coleaders. Team leaders and co/deputy leaders are typically drawn one each from the IMF and World Bank.<sup>4</sup> FSAP updates were treated as a separate assessment from the original FSAP. FSAP team members. The survey was sent to all team members from IMF and World Bank staff. External experts were not included.

#### Main Features of the Questionnaires<sup>5</sup>

- The outline of each questionnaire followed broadly the outline of the evaluation questions in the IEO and IEG Issues/Approach papers. The main components of each questionnaire related to inputs, outputs, outcomes, and process issues.
- There were about 30 questions for each group of stakeholders. Where applicable, the same questions were posed to different groups; a number of questions applied only to specific groups.
- Survey questions were mostly of the closedend type. Many consisted of specific statements where respondents were asked to identify their views on a five-point scale (ranging from "strongly agree" to "strongly disagree"). Some questions had multiple choices, and others sought "yes/no" answers. Where applicable, the respondents were given the opportunity to choose a "don't know" option and to write in their response ("other, please specify"). At the end of the survey, all respondents were given the opportunity to provide comments on the FSAP.

#### **Survey Response**

The overall stakeholder response to the survey was quite high (53 percent of the net deliverable sample).<sup>6</sup> Significantly different response rates were obtained across groups; those from the authorities and FSAP leaders and members were the highest at around 60 percent (see Table A2.1). Tables A2.2–A2.10 summarize the results of the survey.

<sup>&</sup>lt;sup>1</sup>The external company was Fusion Analytics LLC, Washington D.C.

<sup>&</sup>lt;sup>2</sup>Participants were also given an opportunity to send their responses directly to Fusion Analytics by facsimile. Only a handful of authorities replied by fax.

<sup>&</sup>lt;sup>3</sup>Stakeholders other than the authorities that had been involved with more than one FSAP were invited to submit a survey response for each country (up to a maximum of three).

<sup>&</sup>lt;sup>4</sup>In advanced economies the IMF has responsibility for the FSAP.

<sup>&</sup>lt;sup>5</sup>For those readers who are interested in seeing details of the specific questions and responses, a full version of each questionnaire and a summary of the responses is available on the IEO's website (at www.imf.org/ieo).

<sup>&</sup>lt;sup>6</sup>Net deliverable sample is defined as the total target population minus those who could not be contacted for various reasons.

Table A2.1. Survey Sample and Response Rate

Survey	Original Unique Sample	Total Nonqualifying Sample	Net Deliverable Sample	Response Received	Response Rate <sup>1</sup> (In percent)
Authorities	81	5	76	45	59
IMF Article IV mission chiefs	83	9	74	27	36
World Bank country directors	57	3	54	14	26
FSAP team leaders	79	8	71	45	63
FSAP team members	289	41	248	148	60
Total	589	66	523	279	53

 $<sup>{}^{\</sup>rm I}{\rm Response}$  rates represent the response received as a percentage of net deliverable sample.

**Table A2.2. Motivation for FSAP** 

(In percent)

Reason	Authorities	IMF Mission Chiefs	World Bank Country Directors	Team Leaders
An independent assessment of the country's				
financial sector	80	70	57	82
Recommended by IMF/World Bank	42	56	71	40
To learn more about the country's financial sector	22	30	29	32
Concerns about financial vulnerabilities	24	15	50	26
FSAP is expected of every country	22	11	21	19
Signal to international capital market	18	19	14	40
Other peer countries have had FSAP	16	15	7	32
To facilitate lending by international financial institutions	9	15	21	18
Other	11	15	0	15
Don't know	0	4	0	2

Table A2.3. Quality of Analysis

		Auth	orities		ı	MF Miss	ion Cł	niefs	(	World Country	d Bank Directo	ors		Team L	eaders.			Team Me	embers	
	I	2	3	4	I	2	3	4	I	2	3	4	T	2	3	4	Ι	2	3	4
FSAP provided analytical insight into country's financial sector that did not exist before	45	32	23	0	38	38	25	0	57	29	14	7								
Average rating <sup>1</sup>		3.36				3.25				3.50										
Analysis balanced financial sector stability issues with development priorities	48	41	11	16	44	39	17	28	35	50	15	7								
Average rating <sup>1</sup>		3.41				3.33				3.36										
Recommendations took into account unique country circumstances     Average rating!	40	40 <b>3.23</b>	20	0	46	46 <b>3.46</b>	8	0	57	29 <b>3.57</b>	14	7								
	47		•				22	•	22		27	•								
4. Recommendations were prioritized  Average rating!	67	23 <b>3.74</b>	9	2	50	17 <b>3.29</b>	33	0	33	40 <b>3.27</b>	27	0								
5. Recommendations were clear	94	7	0	0	67	33	0	0	53	33	13	0								
Average rating <sup>1</sup>		4.32				3.92				3.73										
6. Recommendations were candid  Average rating!	74	14 <b>3.74</b>	12	2	63	17 <b>3.46</b>	21	0	46	33 <b>3.53</b>	20	0	86	10 <b>4.29</b>	5	0	71	24 <b>3.90</b>	5	0

Note: I = strongly disagree or disagree; 2 = neither agree nor disagree; 3 = strongly agree or agree; and 4 = don't know. For presentational purposes, the five-point scale used for the survey has been condensed to a three-point scale.

Averages are based on the five-point scale that was used in the survey.

		Autho	orities		ı	MF Miss	ion Ch	niefs	C	World	d Bank Directo	rs		Team L	_eaders		7	Геат М	embers	
	I	2	3	4	I	2	3	4	Ι	2	3	4	Ι	2	3	4	I	2	3	4
Satisfaction with FSAP recommendations     Average rating!	81	16 <b>3.93</b>	2	0	59	29 <b>3.63</b>	13	0	54	27 <b>3.47</b>	20	0								
Satisfaction with overall usefulness of FSAP	81	14	5	0	39	39	22	0	43	29	28	0	78	16	7	0				
Average rating <sup>1</sup>		3.93				3.22				3.21				3.84						
3. Most insightful FSAP components a. Input into reform agenda b. Integrated financial sector analysis c. Financial standards and codes assessment d. Assessment of development priorities		43 71 80 21				54 50 42 29				73 47 33				65 84 59						
e. Anti-money laundering and CFT		18				13				7				11						
4. Most useful analytical component a. Financial infrastructure assessment b. Stress testing c. Financial soundness indicators d. With public		66 75 59 14				54 38 38 4				33 33 40 13				66 62 43 26						
5. Three most useful FSAP areas	,	ective eva			,	ective ev		on of fi- percent).	,	ective ev				ective ev cial secto			of fir	ective e nancial s percent		n
	sect Lea	egrated vie tor (16 pe rning best ctices (11	ercent).	ational	cial s new (13 <sub>l</sub> Enab	analytic percent pling refo	sks and al tech each).	d learning niques y contrib-	Iden cial s	tificatior sector de ls, priori	ercent). n of new evelopm itization	r finan- nent of fi-	sect fina mer tion	grated vi cor, ident ncial sect nt needs, of financ n (13 per	ificatior tor deve and pri cial sect	n of new elop- ioritiza- tor re-	Integral s	grated v sector ( tificatio scial sec	iew of fi 15 perce n of nev tor risk	ent). v
						g to publ ercent).	lic deba	ate	learr niqu natio	cial sector ning new es, learn onal prac ation of T each).	analyticing best	cal tech- : inter- nd iden-	cial	ntificatior sector ri			` '	oercent	).	
6. Three least useful FSAP areas	(58	ntification percent). bling refo			amo (52 <sub> </sub>	roved co ng regul percent)	ators	tion	uting	oling refo g to publ percent)	lic deba		utin	bling refo g to pub percent)	lic deba		tribu	iting to	orms by public percent	
	utin (50	g to publi percent).	c debat	e	Enab uting	oling refo g to publ percent)	lic deb	y contrib- ate	amo tizat	roved co ng regulation of fir rms (39	ators an	nd priori sector	- amo	roved co ong regul percent)	ators	cion		ng regu	oordina lators (4	
	cial	sector de ds (33 pe	velopm			ning nev es (35 p		tical tech	- Iden	tification sector ri	of new	/ finan-	tecl	rning nev nniques (					w analy (28 perc	

Note: I = strongly disagree or disagree; 2 = neither agree nor disagree; 3 = strongly agree or agree; and 4 = don't know. For presentational purposes, the five-point scale used for the survey has been condensed to a

<sup>&</sup>lt;sup>1</sup>Averages are based on the five-point scale that was used in the survey.

Table A2.5. Outcome

		Autl	norities	5	11	1F Miss	ion Cl	niefs	(	Worl Country	d Bank Direct			Team	Leade	rs
	I	2	3	4	I	2	3	4	I	2	3	4	I	2	3	4
I. Financial sector vulnerabilities have beer reduced since the time FSAP was completed	n 39	45	16	13	6	39	56	44	45	18	36	18	44	34	23	44
Average rating	3,	3.26	10	13		2.11	50	• • •	13	3.09	30	10		3.27	23	
FSAP generated negative public debate	10	3	86	10	5	5	91	9	7	7	86	7		0.2.		
Average rating		1.59				1.50		-		1.79		-				
3. FSAP strengthened strategic view on development of financial sector	52	37	10	2												
Average rating		3.43														
	Yes	1	No	Don't Know	Yes	ı	No	Don't Know	Yes	N	0	Don't Know	Yes	1	No	Don't Know
4. Has FSAP contributed to a policy debate in the country?	56	3	3	П	35	4	8	17	40	60	0	0	61		19	19
Form of policy debate     a. Within government     agencies     b. Financial sector		9	92			10	0			8	0			ç	7	
stakeholders c. With legislators d. Public debate		(	75 63 13			5	5 0 15			6 2	-			-	'I 84 8	

Note: I = strongly disagree or disagree; 2 = neither agree nor disagree; 3 = strongly agree or agree; and 4 = don't know. For presentational purposes, the five-point scale used for the survey has been condensed to a three-point scale.

<sup>&</sup>lt;sup>1</sup>Averages are based on the five-point scale that was used in the survey.

Table A2.6. Implementation

		Auth	orities		1	MF Miss	sion Ch	iefs	C	World ountry		ors		Team I	_eaders	5		Team M	embers	5
	I	2	3	4	I	2	3	4	I	2	3	4	I	2	3	4	I	2	3	4
I. Extent of implementation of main FSAP recommendations	66	26	7	2	42	26	32	26	П	33	55	56	53	37	10	27	37	35	28	70
Average rating <sup>I</sup>		3.60				3.11				2.44				3.45				3.09		
Major reason for not implementing FSAP recommendations																				
a. Little political support		17				13				50				39						
b. Recommendations too recent		17				44				14				29						
c. Disagree with recommendations		28				17				14				9						
d. Difficulty in prioritizing		14				4				36				7						
e. Too many recommendations		8				4				36				3						
f. Other		42				17				21				9						

Note: I = strongly disagree or disagree; 2 = neither agree nor disagree; 3 = strongly agree or agree; and 4 = don't know. For presentational purposes, the five-point scale used for the survey has been condensed to a three-point scale.

<sup>&</sup>lt;sup>1</sup>Averages are based on the five-point scale that was used in the survey.

Table A2.7. Follow-Up

(In percent)

	,	Authoriti	es	IMF I	Mission (	Chiefs	World	Bank Dir	ectors	Te	am Lead	ers
	Yes	No	Don't know	Yes	No	Don't know	Yes	No	Don't know	Yes	No	Don't know
Was FSAP output published?	66	29	5	58	25	17	13	33	53	65	22	13
2. Reasons for not publishing FSAP output												
a. To keep it confidential     b. To protect market-sensitive		58			33			60			60	
information c. Disagreement with		50			17			20			7	
recommendations d. Government does not		8			17			20			7	
publish such documents		8			33			20			0	
e. FSAP was a pilot		17			17			20			0	
f. Other		8			33			20			33	
3. Modalities of IMF follow-up of FSAP												
a. Article IV consultations		67			82						66	
b. Technical assistance		24			41						31	
c. IMF-supported program		21			18						26	
d. FSAP update		17			14						10	
e. Did not follow up		5			0						3	
4. Modalities of World Bank follow-up												
a. Nonlending activities		5						57			40	
b. Don't know/n.a.		42						14			43	
c. Lending		- 11						43			22	
d. World Bank facilitated												
technical assistance		18									37	
e. FSAP update		11						14			10	
f. Did not follow up		16						0			2	
g. Regular contacts with authorities								50				

Table A2.8. Role of the Executive Board and Management

	ı	MF Miss	ion Cl	niefs	(	Wor Country	d Bank Direc			Team I	Leader	s		Team M	1ember	s
	Ι	2	3	4	T	2	3	4	Ι	2	3	4	Ι	2	3	4
I. Focus of IMF Board discussion on main risks identified in FSA	11	58	31	37					52	24	24	48				
Average rating		2.74								3.29						
Focus of World Bank     Board discussion on     main risks identified     in FSSA					25	25	50	250	50	50	0	450				
Satisfaction with IMF's internal comments during FSAP process									14	28	58	2	13	29	58	15
Average rating <sup>1</sup>										3.60				3.50		
4. Satisfaction with World Bank's internal comments during FSAP process									49	29	22	18	45	31	24	37
Average rating									-17	3.33	22	10	-13	3.32	27	37

Note: I = not focused/very dissatisfied or somewhat focused/dissatisfied; 2 = neither focused/satisfied nor not focused/dissatisfied; 3 = completely focused/very satisfied or focused/satisfied; and 4 = don't know.

Averages are based on the five-point scale that was used in the survey. For presentational purposes, this scale has been condensed to a three-point scale.

**Table A2.9. Team and Process** 

		Auth	orities			IMF Miss	sion Ch	iefs	C	World Country		rs		Team I	Leaders	S		Team M	embers	s
	I	2	3	4	I	2	3	4	I	2	3	4	T	2	3	4	I	2	3	4
FSAP team's technical skills     Average rating!	92	7 <b>4.14</b>	0	2	59	27 <b>3.68</b>	14	9	78	21 <b>4.00</b>	0	7								
FSAP process required too much data     Average rating!	59	21	21	0																
FSAP process provided significant lead time for preparations     Average rating!	46	42 <b>3.41</b>	12	5																
4. FSAP process was too time consuming Average rating!	42	42 <b>3.32</b>	17	5																
5. Team leader was able to select a strong team													77	14	9	0				
Average rating <sup>1</sup> 6. Joint IMF—World Bank FSAP is cost efficient													53	<b>4.08</b>	25	7				
Average rating														3.27	23	,				
7. Joint IMF– World Bank team worked well together  Average rating I													82	9 <b>4.21</b>	9	14	62	23 <b>3.74</b>	16	16
8. Team's access to information was adequate													81	16	3	0	83	12	6	0
Average rating I  9. Team members had enough time to complete the work													67	16	17	0	64	<b>4.09</b>	19	2
Average rating														3.76				3.66		
10. Team members had enough resources to complete the work Average rating!													79	18 <b>4.03</b>	3	0	70	19 <b>3.88</b>	11	1

Note: I = strongly disagree or disagree; 2 = neither agree nor disagree; 3 = strongly agree or agree; and 4 = don't know. For presentational purposes, the five-point scale used for the survey has been condensed to a three-point scale.

<sup>&</sup>lt;sup>1</sup>Averages are based on the five-point scale that was used in the survey.

Table A2.10. General Aspects

(In percent)

				IMF Miss	ion Chiefs		World	Bank Di	rectors		Team	Leaders			Team Men	nbers
			Yes	No	Don't k	now	Yes	No [	Oon't know	Yes	Ν	o Don'	t know	Yes	No	Don't Knov
I. Would it useful for the country to ask for an FSAP update?			58	33	9		31	35	35	39	4	6	14	65	33	2
	Voluntary	Manda		Don't Know	Voluntary	Manda		Don't Know	Voluntar	y Man	idatory	Don't Know	Volunt	ary I	Mandatory	Don't Know
Should FSAP be voluntary or mandatory?	84	I é	S	0	52	3	5	13	69		31	0	59		39	2
	2–3 Years	4–5 Years	Over 5 Years	Flexible	2–3 Years	4–5 Years	Over 5 Years	s Flexibl	2–3 le Years	4–5 Years	Over 5 Years	Flexible	2–3 Years	4– Yea		
3. Preferred frequency of updates	58	33	4	4	63	38	0	0	80	0	0	20	35	47	7 14	4
									Strongly Agree or Agree	Neith Agre nor Disagr	e Disa		on't now			
4. FSAP should focus more on development than on stability issues									32	32	3	7	5			
Average											2.72					

Note: Averages are based on the five-point scale that was used in the survey. For presentational purposes, this scale has been condensed to a three-point scale.